### **DB**FASHIONWEEK**2017**

# FASHION WEEK PARTICIPANT INFORMATION Please complete in order to participate in DBFashionWeek JAN. 25-29, 2017

### IMPORTANT DATES AND REQUIREMENTS NEEDED:

### Fashion Retailers and Hair Salons ~ All invited to participate

- Increase awareness and sales for your business
- Strengthen and build relationships within in the Downtown business community
- Build your customer base
- Raise Funds for Delray Beach Charity: Achievement Center for Children and Families

### 2017 Goals of Delray Fashion Week

- Drive awareness while increasing the economic vitality of all the downtown business community
- To brand Downtown Delray Beach as a unique Fashion & Beauty destination #delrayfashion

### Retail & Hair Salon Participation Overview and Requirements:

### Retailers:

- Showcase fashions and styles that are sold within your store in 3-4 Fashion Shows throughout the week in Downtown to over 1000 attendees
- 2 looks per retailer can be shown if you carry men's and women's clothing you are able to show 2 per category
- <u>In Lieu of Paying a Participation Fee to the DDA we are requiring the stores compensate</u> the model working for them during FW. Suggested Compensation of:
  - o Models working 4 Shows: \$100 Cash or \$250 Gift Certificate
  - Models working 1-3 shows: \$50 Gift Card per Show

### Hair Salons:

- Showcase your styling and make up talent by providing hair/makeup services to the models who will walk in the shows
- All Salons encouraged and needed to participate in all or as many shows possible
- Salons can provide their styles to match the retail store and a special evening look to be featured at the Opening Show
- <u>In Lieu of a Participation Fee of \$100 to the DDA we ask each salon to provide to the DDA</u>
  (2) \$50 Gift Cards

#### Models:

The DDA is encouraging the stores to recruit their own models. The DDA has a selection of models that have worked with the event well in the past – we will be doing a call for models as well for those that need assistance. Model registration forms to be completed by all models.

**Sponsorship:** Opportunities for Sponsorship are available at different levels; if you are interested or have a client, vendor or other interested please have them contact the DDA office at 561-243-1077



### **DB**FASHIONWEEK**2017**

### Advertising: The DDA will be Advertising FASHION WEEK -

Target advertising produced by the DDA beginning October 2016

- Advertising will be both regionally and locally focusing on the "fashion minded customer"
- The DDA will be providing each participant with marketing assets to utilize through their channels both instore and online
- Website: delrayfashionweek.com (on the downtowndelraybeach.com site)
- Social Media: Facebook.com/delrayfashion; #delrayfashion #DBFW #delrayfashionweek
- Radio
- Signage: Street Pole Banners, Posters
- Brochures and Programs
- PR Fashion Media, Bloggers etc

Attached is the recap of last the 2016 FW showcasing the media reach and other elements

# DBFW WEEK AT A GLANCE (Event Names and Locations May Change)

### Wed., Jan 25, 2017:

7-10PM DBFW Kick off Fashion Show "An Evening In Downtown" – Evening Wear Fashions

& Hair Showcase

**LOCATION:** The Colony Hotel and Atlantic Ave

Ticketed runway seating, Downtown Merchant Tent, Red Carpet – Step and

Repeat, Live Entertainment and more (20's Theme)

SHOW: Evening Wear (2 looks per store) Hair Showcase portion to highlight Evening

Hair

Tent: Art Invitational – Downtown Artists/Gallery Showcase

### Thursday, Jan. 26, 2017

**7pm** "Delray on the Runway" Designer Show Ticketed Event

Reception, silent auction and Fashion Show

(Showcasing Delray Beach Original Designers – 3 -4 looks for Designer show)

### Friday, Jan. 27, 2017

11:30am-1pm "Tropical Paradise" – Resort Wear Fashion Show and Luncheon at Sundy House

- All businesses welcome to participate
- Resort Wear styles (2 per store)

#### 6pm – 9pm Stiletto Race hosted by Vince Canning Shoes and the Achievement Center

Sat., Jan. 28, 2017

**7PM-9PM** Sand & Surf Show – Finale Event @Old School Square Park (TBD)

(Swimwear and beachwear to showcase – 2 looks per retailer)

Sun., Jan. 29, 2017

12pm-5pm DBFW Pop Up Shop – Sunday Funday Event

Participant Showcase – Retailer pop up shop area where customers can see and purchase items shown at the Fashion Event



## **DB**FASHIONWEEK**2017**

### **FASHION WEEK SIGN UP FORM**

PLEASE COMPLETE AND SUBMIT TO THE DDA BY SEPTEMBER 30, 2016

Business Name:		
SALON OR RETAILER _		
Business Phone:		
Web address:		
Contact Person:		
Contact Cell Phone:		
Contact Email:		
	SHOW SELECTION FORM	
Please select which shows that your business will being showing clothing (men and or women) o doing the HAIR AND MAKEUP For: (Are not required to be in all shows) (Check if you will participate – 2 models showing one look each for each show) NO FEE REQUIRED – JUST COMMIT TO MODEL COMPENSATION		
Opening Night Evenir (In front of the Colon	ng Wear with Hair Style Showcase Runway Show: Wed., y Hotel)	, Jan. 25 @7pm
Delray on the Runway	Designers Showcase: Thursday, Jan. 26 @7pm	
Tropical Paradise Fash	hions Luncheon and Show: Friday, Jan. 27. 12pm	
Sand and Surf Show -	- Saturday, Jan. 28	
Sunday Funday – Popl	Up Shopping Event (limited number available) Sunday,	Jan. 29
My Store will be show	ving both Men and Women's Clothing (Yes or No)	
INSTORE EVENT: (Provide date, necessary to Lsimon@downtowno	, time and description of your instore event during the week – <mark>ema</mark> delraybeach.com)	ill separately if
Model Compensation (Wha	at are you Providing)	
Contact Information: Laura Sin DDA@downtowndelraybeach.	non, DDA at 561-243-1077 (cell: 561-573-3672), .com	

