DBDDA FISCAL YEAR 2023-24 FINAL APPROVED TOP LINE BUDGET REPORT

Updated 5/13/25 5:22 PM	1	2	3
	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
REVENUES			
AD VALOREM TAXES & INTR.	1,712,827	1,726,547	1,837,362
SPONSORSHIP RAISED	51,444	62,980	0
TOTAL REVENUES	1,764,271	1,789,527	1,837,362
EXPENDITURE DEVELOPMENT DDA DISTRICT ECONOMY			
TOTAL MARKETING DDA DISTRICT	429,600	264,730	235,500
ECONOMIC VITALITY / DEVELOPMENT	100,000	277,166	226,500
PLACEMAKING/CLEAN AND SAFE	496,340	422,186	521,000
TOTAL DDA DISTRICT GRANTS	25,000	9,500	18,000
TOTAL BUSINESS DEVELOPMENT	1,080,940	1,003,583	1,031,000

DBDDA FISCAL YEAR 2023-24 FINAL APPROVED TOP LINE BUDGET REPORT

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	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
Payroll Expenses	471,184	470,547	568,938
r dyron Expenses	471,104	470,547	300,330
Operational Expenses	114,123	110,645	108,746
Office Evenesses	111 522	100 000	117.074
Office Expenses	114,533	122,202	117,974
Capital Expenditure	8,000	0	8,000
Total Office/Administrative	707,840	703,394	803,658
Total Revenues	1,764,271	1,789,527	1,837,362
Less Total Expenses	1,788,780	1,706,977	1,834,658
OSS Net Loss for the Year	(221,183)		0
Less Fraud Expneses	(1,569)	0	0
Net Income for year	(26,078)	82,550	2,703
Raised Revenues - Private			
SPONSORSHIP RAISED	51,444	62,980	0
IN KIND REVENUES	0	0	0
Total Raised Revenues	51,444	62,980	0
DB OSS			
DB Old School Square Revenue	1,181,000	1,255,891	1,103,000
DB Beach Old School Expemses	1,402,183	1,261,860	1,101,000
OSS Net Income for the Year	(221,183)	(5,969)	2,000

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	<u>A</u> Revenue & Expenses	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
	REVENUES AD VALOREM TAXES & INTR.			
1	Ad Valorem Taxes	1,711,104	1,723,874	1,835,662
2	Interest earned	1,723	2,673	1,700
3	AD VALOREM TAXES & INTR.	1,712,827	1,726,547	1,837,362
	SPONSORSHIP RAISED			
4	Sponsorship Income - Marketing	38,498	30,498	0
5	Miscellaneous Income	12,946	23,483	0
6	Downtown Guide Book Income	0	9,000	0
7	Howard Alan Events	0	0	0
8	SPONSORSHIP RAISED	51,444	62,980	0
9	TOTAL REVENUES	1,764,271	1,789,527	1,837,362

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<u>A</u> Revenue & Expenses	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25

EXPENDITURES:

EXPEN	DITURES:			
	DEVELOPMENT DDA DISTRICT ECONOMY MARKETING DDA DISTRICT			
10	Downtown Retail & Rest. Guide Book	12,000	17,309	10,000
11	Visitor Information Center (Moved item into MKT)		50,630	20,000
13	Website Design & Update	12,000	7,093	30,000
14	Public Relations & Communication	42,000	42,500	42,000
15	Misc Advertising	12,000	800	4,000
16	DDA Program Marketing Totals	351,600	146,399	129,500
17	TOTAL MARKETING DDA DISTRICT	429,600	264,730	235,500
18	ECONOMIC VITALITY / DEVELOPMENT	100,000	277,166	226,500
19	PLACEMAKING/CLEAN AND SAFE	496,340	422,186	521,000
oss	Delray Beach Old School Square			
20	TOTAL DEVELOPMENT DDA DISTRICT ECONOMY	1,025,940	964,083	983,000
21	TOTAL DDA DISTRICT GRANTS	25,000	9,500	18,000
DDA	Downtown Camera Project	30,000	30,000	30,000
22	TOTAL BUSINESS DEVELOPMENT	1,080,940	1,003,583	1,031,000

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	<u>A</u> Revenue & Expenses	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
	Expenditures Office/Administrative			
23	DDA Payroll	380,000	378,092	427,658
24	P/R Taxes,SUTA,FUTA	29,000	29,188	64,694
25	Health Insurance	42,149	38,993	43,835
26	Worker's Comp, Ins	2,035	2,034	2,140
27	Retirement	18,000	22,240	30,611
28	Payroll Expenses Total	471,184	470,547	568,938
29	Independent Contractor	0	0	0
30	External Audit Fees	22,000	19,693	22,000
31	Bookkeeping & Payroll Svcs	9,690	8,992	9,800
32	Dues, Subscriptions	12,000	10,673	10,000
33	Board Liability Ins + Office Contents	11,562	11,562	11,562
34	Property Appraiser Fee	8,871	8,871	10,384
35	Meetings, Conferences, Training	20,000	15,229	15,000
36	Legal Fees	30,000	35,625	30,000
37	Operational Expenses Total	114,123	110,645	108,746
38	Car allowance	3,000	3,000	3,000
39	Phones	6,610	7,054	6,700
40	Office Supplies & repairs etc	27,000	34,703	28,000
41	Postages & Printing	667	381	700
42	Office rental	77,256	77,065	79,574
43	Office Expenses Total	114,533	122,202	117,974
44	Capital Expenditure	8,000	0	8,000
45	Total Office/Administrative	707,840	703,394	803,658

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	A Revenue & Expenses	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
46	Total Revenues	4 764 274	4 700 507	4 027 262
		1,764,271	1,789,527	1,837,362
47	Less Total Expenses Less Bad Debt	1,788,780	1,706,977	1,834,658
48 49	OSS Net Loss for the Year	(221,183)	U	0
49	Less Fraud Expenses	(1,569)	0	U
51	Net Income for year	(26,078)	82,550	2,703
52	In Kind Revenues	•		
DBDDA1 DBDDA2 DBDDA3 DBDDA3	Income with Funds from Previous Year Broght Forward Funds Allocated Brought Forward from Previous Financial Year DDA Total Revenues Less DDA Total Expenses DDA Net Income with Funds from Prev Year Brought Forwar	30,000 1,764,271 1,790,349 3,922	30,000 1,789,527 1,706,977 112,550	
DBOSS Ne	t Income for this Finacial Year			
OSS1	Total Revenues:	1,181,000	1,255,891	1,103,000
OSS2	Less Delray Beach Old School Square Expenses	1,402,183	1,261,860	1,101,000
OSS3	OSS Net Income for the Year	(221,183)	(5,969)	2,000
DBOSS Net	Income with Funds from Previous Year Brought Forward			
OSS4	OSS Revenue Brought Forward from Prev FY	233,482	233,482	
OSS5	OSS Total Revenues:	1,181,000	1,255,891	
OSS6	Less Delray Beach Old School Square Expenses	1,402,183	1,261,860	
Oss7	OSS Net Income with Revenue Brought Forward from P	12,299	227,513	

	DBDDA FISCAL YEAR 203-24 FINAL APPROVED	BUDGET - MARKE	ETING PAGE B	
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			FYE 23_24	
	<u>B</u>	Amended	Final	APPROVED
	MARKETING DDA DISTRICT TOTAL	Budget 2023_24	Financials	Budget 2024_25
	CREATIVE DESIGN & PRINTING			
1	All Creative	48,000	48,455	48,000
2	Printing - Brochure	10,000	7,521	8,000
3	TOTAL CREATIVE DESIGN & PRINTING	58,000	55,976	56,000
4	LOCAL PRINT ADVERTISING			
5	Newspapers	6,000	2,750	6,000
6	TOTAL LOCAL PRINT ADVERTISING	6,000	2,750	6,000
7	DIGITAL ADVERTISING			
8	Social Media & Online advertising	42,000	42,751	42,000
9	TOTAL INTERNET ADVERTISING	42,000	42,751	42,000
10	MEDIA ADVERTISING			
11	TV Commercial advertising	20,000	24,183	12,000
12	Video Production	8,000	6,354	5,000
13	TOTAL MEDIA ADVERTISING	28,000	30,537	17,000
14	TOTAL MONTHLY CAMPAIGN	134,000	132,014	121,000
15	LOCAL/REGIONAL/NTL PUBLICATIONS			
16	Delray Beach Magazine	5,500	5,500	5,500
17	Boca Magazine	5,500	5,500	0
18	Other Publications	5,000	1,650	3,000
20	Visit Florida Annual Trav. Magazine/Coop	1,500	0	0
21	TOTAL LOCAL/REGIONAL/NTL PUBLICATIONS	17,500	12,650	8,500
23	Marketing Expense Miscellaneous	2,100	1,735	
24	DDA PROGRAM MARKETING TOTALS	351,600	146,399	129,500
25	LESS EXPS - SPONSOR TO BE RAISED	(51,444)	(62,980)	0
26	TOT MARKETING DDA DISTRICT EXPENSES BUDGET	300,156	83,418	129,500

ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT PAGE C

	Updated 5/13/25 5:22 PM	1	2	3
	C ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
	DETAIL ITEMS			
1	Annual Report	3,500	2,621	3,500
2	Email Messaging (B2B)	6,500	5,940	4,000
3	Business Developmant Materials	8,000	3,934	8,000
4	Database and Inventory Management	20,000	19,000	18,000
5	Research and Development Plans	10,000	500	8,000
6	Visitor Information Center	52,000	0	
7	DOWNTOWN PROGRAMS and EVENTS (Includes programs for Libby Wesley)		245,172	185,000
	TOTAL ECONOMIC VITALITY	100,000	277,166	226,500

PLACEMAKING CLEAN AND SAFE PAGE D FISCAL YEARY 2024_25 DRAFT BUDGET

	Updated 5/13/25 5:22 PM	1	2	3
	<u>D</u> PLACEMAKING	Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
	DETAIL ITEMS			
1	Street Pole Banner Management	32,000	20,722	35,000
2	Decorative Lighting Annual program	40,000	46,157	48,000
3	Holiday Lighting	24,340	24,340	35,000
4	Downtown Safety Ambassador Program	330,000	302,342	330,000
5	Downtown Parking	15,000	1,050	8,000
6	Signage and Kiosks	5,000	2,975	5,000
7	Downtown Beautification - Clean/ Amenities/Public Art	50,000	24,600	40,000
8	Libby Wesley Plaza Activation - NEW			20,000
	TOTAL PLACEMAKING	496,340	422,186	521,000

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		Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25
OSS#	Revenues			
1	Funding	\$1,000,000	\$1,000,000	\$800,000
2	Donations	\$25,000	\$26,996	\$20,000
3	Sponsorship	\$6,000	\$6,000	\$20,000
4	Venue Rentals	\$60,000	\$59,326	\$60,000
5	OSS Program Income	\$80,000	\$153,311	\$200,000
6	Museum Store	\$10,000	\$10,258	\$3,000
7	Total Revenues:	\$1,181,000	\$1,255,891	\$1,103,000
	EXPENSES			
	OPERATIONS			
8	Event/Campus Coordinator	\$50,000	\$41,424	\$50,000
9	Cultural Arts Director	\$93,383	\$95,048	\$98,000
10	Cornell Part Time Staff Member	\$45,000	\$46,345	\$48,000
11	DDA Team Management	\$12,000	\$6,782	\$8,000
12	Special Events Manager	\$75,000	\$66,998	\$65,000
	TOTAL PAYROLL	\$275,383	\$256,597	\$269,000
13	Other Contract Staff	\$30,000	\$20,173	\$20,000
14	Campus Security (Ambassadors)	\$25,000	\$14,207	\$25,000
15	dministrative and Facility Expenses	\$80,000	\$106,968	\$70,000
16	Equipment Costs	\$20,000	\$6,570	\$10,000
17	Additional Insurance	\$5,000	\$0	\$5,000
18	TOTAL OPERATIONS:	\$435,383	\$147,918	\$130,000

Delray Beach Old School Square Fiscal Year 2023-24 FINAL APPROVED Budget						
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		Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25		
19	Marketing	\$24,000	\$21,000	\$22,000		
20	New Website	\$18,000	\$498	\$8,000		
21	Creative	\$35,000	\$45,984	\$39,000		
22	Printing	\$18,000	\$12,198	\$15,000		
23	Advertising	\$48,000	\$43,893	\$47,000		
24	Public Relations	\$48,000	\$47,500	\$48,000		
25	TOTAL MARKETING:	\$191,000	\$171,073	\$179,000		
	CORNELL EXHIBITIONS/ACTIVAT	ONS				
26	Museum Store Expenses	\$3,000	\$1,450	\$3,000		
27	Rotating Exibitions	\$3,000	\$2,690	\$0		
28	Activations (events and activations)	\$65,000	\$45,438	\$75,000		
29	ition (Combined Rotating and New)	\$20,000	\$15,871	\$25,000		
30	TOTAL:	\$91,000	\$65,450	\$103,000		
	AMPHITHEATER and PARK					
31	Events and Activations	\$300,000	\$317,387	\$200,000		
32	Outdoor Art or Games Installation	\$35,000	\$31,856	\$20,000		
33	Summer Festivals	\$300,000	\$248,214	\$170,000		
34	TOTAL:	\$635,000	\$597,457	\$390,000		
	BUSINESS PLAN					
35	Professional Advisor - Strat Plan	\$15,000	\$0	\$0		
36	TOTAL:	\$15,000	\$0	\$0		
	SEASONAL LIGHTING					
37	Holiday & Decorative Lighting	\$6,800	\$3,600	\$10,000		
38	TOTAL:	\$6,800	\$3,600	\$10,000		
	PLACEMAKING					
39	Grounds Maintenace	\$20,000	\$14,273	\$15,000		

Delray Beach Old School Square Fiscal Year 2023-24 FINAL APPROVED Budget						
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		Amended Budget 2023_24	FYE 23_24 Final Financials	APPROVED Budget 2024_25		
40	Signage	\$8,000	\$5,493	\$5,000		
41	TOTAL:	\$28,000	\$19,766	\$20,000		
	TOTAL EXPENSE:	\$1,402,183	\$1,261,860	\$1,101,000		
	OSS Net Income for the Year	(\$221,183)	(\$5,969)	\$2,000		

Downtown Development Authority Available Funds at 03/31/2025

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	General Funds Cash Flow			
	Amended	FYE 23_24	Previous	FY 24_25
	Budget	Final	Year	to Date
	2023_24	Financials	3/31/2024	3/31/2025
Equity B/ Forward October 1st	559,994	559,994	900,057	900,057
(Over)/under spent for period	(247,261)	340,063	993,195	768,123
Total Funds carried Forward	312,733	900,057	1,893,252	1,668,180