# DBDDA FISCAL YEAR 2024\_25 Amended APPROVED TOP LINE BUDGET REPORT

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	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
REVENUES			
AD VALOREM TAXES & INTR.	1,726,547	1,837,362	1,837,362
SPONSORSHIP RAISED	62,980	0	81,000
TOTAL REVENUES	1,789,527	1,837,362	1,918,362
EXPENDITURE DEVELOPMENT DDA DISTRICT ECONOMY			
TOTAL MARKETING DDA DISTRICT	264,730	235,500	245,500
ECONOMIC VITALITY / DEVELOPMENT	277,166	226,500	252,000
PLACEMAKING/CLEAN AND SAFE	422,186	521,000	526,320
TOTAL DDA DISTRICT GRANTS	9,500	18,000	18,000
TOTAL BUSINESS DEVELOPMENT	1,003,583	1,031,000	1,071,820

# DBDDA FISCAL YEAR 2024\_25 Amended APPROVED TOP LINE BUDGET REPORT

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	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
Payroll Expenses	470,547	568,938	576,938
Operational Expenses	110,645	108,746	131,884
Office Expenses	122,202	117,974	124,974
Capital Expenditure	0	8,000	8,000
Total Office/Administrative	703,394	803,658	841,796
Total Revenues	1,789,527	1,837,362	1,918,362
Less Total Expenses	1,706,977	1,834,658	1,913,616
OSS Net Loss for the Year		0	

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	A Revenue & Expenses	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
	REVENUES AD VALOREM TAXES & INTR.			
1	Ad Valorem Taxes	1,723,874	1,835,662	1,835,662
2	Interest earned	2,673	1,700	1,700
3	AD VALOREM TAXES & INTR.	1,726,547	1,837,362	1,837,362
	SPONSORSHIP RAISED			
4	Sponsorship Income - Marketing	30,498	0	50,000
5	Miscellaneous Income	23,483	0	16,000
6	Downtown Guide Book Income	9,000	0	15,000
7	Howard Alan Events	0	0	
8	SPONSORSHIP RAISED	62,980	0	81,000
9	TOTAL REVENUES	1,789,527	1,837,362	1,918,362

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<u>A</u> Revenue & Expenses	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET

### **EXPENDITURES:**

	DEVELOPMENT DDA DISTRICT ECONOMY  MARKETING DDA DISTRICT			
10	Downtown Retail & Rest. Guide Book	17,309	10,000	12,000
11	Visitor Information Center (Moved item into MKT)	50,630	20,000	20,000
13	Website Design & Update	7,093	30,000	36,000
14	Public Relations & Communication	42,500	42,000	42,000
15	Misc Advertising	800	4,000	6,000
16	DDA Program Marketing Totals	146,399	129,500	129,500
17	TOTAL MARKETING DDA DISTRICT	264,730	235,500	245,500
18	ECONOMIC VITALITY / DEVELOPMENT	277,166	226,500	252,000
19	PLACEMAKING/CLEAN AND SAFE	422,186	521,000	526,320
oss	Delray Beach Old School Square			
20	TOTAL DEVELOPMENT DDA DISTRICT ECONOMY	964,083	983,000	1,023,820
21	TOTAL DDA DISTRICT GRANTS	9,500	18,000	18,000
DDA	Downtown Camera Project	30,000	30,000	30,000
22	TOTAL BUSINESS DEVELOPMENT	1,003,583	1,031,000	1,071,820

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	<u>A</u> Revenue & Expenses	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
	Expenditures Office/Administrative			
23	DDA Payroll	378,092	427,658	435,658
24	P/R Taxes,SUTA,FUTA	29,188	64,694	64,694
25	Health Insurance	38,993	43,835	43,835
26	Worker's Comp, Ins	2,034	2,140	2,140
27	Retirement	22,240	30,611	30,611
28	Payroll Expenses Total	470,547	568,938	576,938
29	Independent Contractor	0	0	
30	External Audit Fees	19,693	22,000	21,000
31	Bookkeeping & Payroll Svcs	8,992	9,800	15,000
32	Dues, Subscriptions	10,673	10,000	11,500
33	Board Liability Ins + Office Contents	11,562	11,562	19,000
34	Property Appraiser Fee	8,871	10,384	10,384
35	Meetings, Conferences, Training	15,229	15,000	20,000
36	Legal Fees	35,625	30,000	35,000
37	Operational Expenses Total	110,645	108,746	131,884
38	Car allowance	3,000	3,000	3,000
39	Phones	7,054	6,700	6,700
40	Office Supplies & repairs etc	34,703	28,000	35,000
41	Postages & Printing	381	700	700
42	Office rental	77,065	79,574	79,574
43	Office Expenses Total	122,202	117,974	124,974
44	Capital Expenditure	0	8,000	8,000
45	Total Office/Administrative	703,394	803,658	841,796

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	<u>A</u> Revenue & Expenses	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
46	Total Revenues	1,789,527	1,837,362	1,918,362
47	Less Total Expenses	1,706,977	1,834,658	1,913,616
48	Less Bad Debt	0		
49	OSS Net Loss for the Year		0	
	Less Fraud Expenses	0		
51	Net Income for year	82,550	2,703	4,746
52	In Kind Revenues	·		-

<b>DBDDA Net</b>	DBDDA Net Income with Funds from Previous Year Broght Forward					
DBDDA1	Funds Allocated Brought Forward from Previous Financial	30,000				
DBDDA2	DDA Total Revenues	1,789,527				
DBDDA3	Less DDA Total Expenses	1,706,977				
DBDDA3	DDA Net Income with Funds from Prev Year Brought F	112,550				

#### **DBOSS Net Income for this Finacial Year**

OSS3	OSS Net Income for the Year	(5,969)	2,000	
OSS2	Less Delray Beach Old School Square Expenses	1,261,860	1,101,000	
OSS1	Total Revenues:	1,255,891	1,103,000	

	DBDDA FISCAL YEAR 2024_25 AMENDED APPROVE	D BUDGET - M	ARKETING PAGE B	}
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	B MARKETING DDA DISTRICT TOTAL	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED
	CREATIVE DESIGN & PRINTING			
1	All Creative	48,455	48,000	50,000
2	Printing - Brochure	7,521	8,000	5,000
3	TOTAL CREATIVE DESIGN & PRINTING	55,976	56,000	55,000
4	LOCAL PRINT ADVERTISING			
5	Newspapers	2,750	6,000	6,000
6	TOTAL LOCAL PRINT ADVERTISING	2,750	6,000	6,000
7	DIGITAL ADVERTISING			
8	Social Media & Online advertising	42,751	42,000	50,000
9	TOTAL INTERNET ADVERTISING	42,751	42,000	50,000
10	MEDIA ADVERTISING			
11	TV Commercial advertising	24,183	12,000	15,000
12	Video Production	6,354	5,000	5,000
13	TOTAL MEDIA ADVERTISING	30,537	17,000	20,000
14	TOTAL MONTHLY CAMPAIGN	132,014	121,000	131,000
15	LOCAL/REGIONAL/NTL PUBLICATIONS			
16	Delray Beach Magazine	5,500	5,500	2,500
17	Boca Magazine	5,500	0	0
18	Other Publications	1,650	3,000	3,000
20	Visit Florida Annual Trav. Magazine/Coop	0	0	0
21	TOTAL LOCAL/REGIONAL/NTL PUBLICATIONS	12,650	8,500	5,500
23	Marketing Expense Miscellaneous	1,735		
24	DDA PROGRAM MARKETING TOTALS	146,399	129,500	136,500
25	LESS EXPS - SPONSOR TO BE RAISED	(62,980)	0	55,829
26	TOT MARKETING DDA DISTRICT EXPENSES BUDGET	83,418	129,500	80,671

	ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT PAGE C						
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	C ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET			
	DETAIL ITEMS						
1	Annual Report	2,621	3,500	3,500			
2	Email Messaging (B2B)	5,940	4,000	4,500			
3	Business Developmant Materials	3,934	8,000	8,000			
4	Database and Inventory Management	19,000	18,000	18,000			
5	Research and Development Plans	500	8,000	8,000			
6	Visitor Information Center	0					
7	DOWNTOWN PROGRAMS and EVENTS (Includes programs for Libby Wesley)	245,172	185,000	210,000			
	TOTAL ECONOMIC VITALITY	277,166	226,500	252,000			

## PLACEMAKING CLEAN AND SAFE PAGE D FISCAL YEARY 2024\_25 DRAFT BUDGET

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	<u>D</u> PLACEMAKING	FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET
	DETAIL ITEMS			
1	Street Pole Banner Management	20,722	35,000	40,000
2	Decorative Lighting Annual program	46,157	48,000	55,000
3	Holiday Lighting	24,340	35,000	28,320
4	Downtown Safety Ambassador Program	302,342	330,000	330,000
5	Downtown Parking	1,050	8,000	8,000
6	Signage and Kiosks	2,975	5,000	5,000
7	Downtown Beautification - Clean/ Amenities/Public Art	24,600	40,000	40,000
8	Libby Wesley Plaza Activation - NEW		20,000	20,000
	TOTAL PLACEMAKING	422,186	521,000	526,320

Delray Beach Old School Square Fiscal Year 2024_25 AMENDED APPROVED  Budget					
	Updated 5/13/25 5:22 PM	2	3	4	
		FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET	
OSS#	Revenues				
1	Funding	\$1,000,000	\$800,000	\$800,000	
2	Donations	\$26,996	\$20,000	\$25,000	
3	Sponsorship	\$6,000	\$20,000	\$10,000	
4	Venue Rentals	\$59,326	\$60,000	\$60,000	
5	OSS Program Income Museum Store	\$153,311 \$40,258	\$200,000	\$180,000 \$15,000	
6		\$10,258	\$3,000	\$15,000	
	Income carry forward			\$200,000	
7	Total Revenues:	\$1,255,891	\$1,103,000	\$1,290,000	
	Total Nevellues.	φ1,233,091	φ1,103,000	\$1,290,000	
	EXPENSES				
	OPERATIONS				
8	Event/Campus Coordinator	\$41,424	\$50,000	\$55,000	
9	Cultural Arts Director	\$95,048	\$98,000	\$100,000	
10	Cornell Part Time Staff Member	\$46,345	\$48,000	\$48,000	
11	DDA Team Management	\$6,782	\$8,000	\$10,000	
12	Special Events Manager	\$66,998	\$65,000	\$65,000	
	TOTAL PAYROLL	\$256,597	\$269,000	\$278,000	
13	Other Contract Staff	\$20,173	\$20,000	\$25,000	
13 14	Other Contract Staff Campus Security (Ambassadors)	\$20,173 \$14,207	\$20,000 \$25,000	\$25,000 \$25,000	
14	Campus Security (Ambassadors)	\$14,207	\$25,000	\$25,000	
14 15	Campus Security (Ambassadors) dministrative and Facility Expenses	\$14,207 \$106,968	\$25,000 \$70,000	\$25,000 \$95,000	

Delra	Delray Beach Old School Square Fiscal Year 2024_25 AMENDED APPROVED					
	В	udget				
	Updated 5/13/25 5:22 PM	2	3	4		
		FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET		
	MARKETING					
19	Marketing	\$21,000	\$22,000	\$22,000		
20	New Website	\$498	\$8,000	\$8,000		
21	Creative	\$45,984	\$39,000	\$40,000		
22	Printing	\$12,198	\$15,000	\$15,000		
23	Advertising	\$43,893	\$47,000	\$48,000		
24	Public Relations	\$47,500	\$48,000	\$48,000		
25	TOTAL MARKETING:	\$171,073	\$179,000	\$181,000		
	CORNELL EXHIBITIONS/ACTIVATION	ONS				
26	Museum Store Expenses	\$1,450	\$3,000	\$3,000		
27	Rotating Exibitions	\$2,690	\$0			
28	Activations (events and activations)	\$45,438	\$75,000	\$85,000		
29	ition (Combined Rotating and New)	\$15,871	\$25,000	\$30,000		
30	TOTAL:	\$65,450	\$103,000	\$118,000		
	AMPHITHEATER and PARK					
31	Events and Activations	\$317,387	\$200,000	\$260,000		
32	Outdoor Art or Games Installation	\$31,856	\$20,000	\$10,000		
33	Summer Festivals	\$248,214	\$170,000	\$200,000		
34	TOTAL:	\$597,457	\$390,000	\$470,000		
	BUSINESS PLAN					
35	Professional Advisor - Strat Plan	\$0	\$0	\$0		
36	TOTAL:	\$0	\$0	\$0		
	SEASONAL LIGHTING					
37	Holiday & Decorative Lighting	\$3,600	\$10,000	\$8,000		
38	TOTAL:	\$3,600	\$10,000	\$8,000		

Delray Beach Old School Square Fiscal Year 2024_25 AMENDED APPROVED  Budget					
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		FYE 23_24 Final Financials	APPROVED Budget 2024_25	FY24-25 AMENDED BUDGET	
	PLACEMAKING				
39	Grounds Maintenace	\$14,273	\$15,000	\$20,000	
40	Signage	\$5,493	\$5,000	\$6,000	
41	TOTAL:	\$19,766	\$20,000	\$26,000	
	TOTAL EXPENSE:	\$1,261,860	\$1,101,000	\$1,239,000	
	OSS Net Income for the Year	(\$5,969)	\$2,000	\$51,000	

## Downtown Development Authority Available Funds at 03/31/2025

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	General Funds Cash Flow			
	Amended	FYE 23_24	Previous	FY 24_25
	Budget	Final	Year	to Date
	2023_24	Financials	3/31/2024	3/31/2025
Equity B/ Forward October 1st	559,994	559,994	900,057	900,057
(Over)/under spent for period	(247,261)	340,063	989,549	768,123
Total Funds carried Forward	312,733	900,057	1,889,607	1,668,180