DELRAY BEACH DOWNTOWN DEVELOPMENT AUTHORITY FISCAL YEAR 2025-2026 ADOPTED BUDGET TOP LINE ADOPTED BUDGET REPORT

8/15/2025			
	FYE 23_24 Final Financials	FY24-25 AMENDED BUDGET	FY2025/26 ADOPTED BUDGET
REVENUES			1.0000 Millage Rate
AD VALOREM TAXES 1.0000 Millage Rate	1,726,547	1,837,362	2,037,980
SPONSORSHIP RAISED	62,980	81,000	44,000
TOTAL REVENUES	1,789,527	1,918,362	2,081,980
EXPENDITURE DEVELOPMENT DDA DISTRICT ECONOMY			
TOTAL MARKETING DDA DISTRICT	264,730	245,500	254,000
ECONOMIC VITALITY / DEVELOPMENT	277,166	252,000	262,500
PLACEMAKING/CLEAN AND SAFE	397,586	526,320	597,000
TOTAL DDA DISTRICT GRANTS	9,500	18,000	20,000
TOTAL BUSINESS DEVELOPMENT	978,983	1,041,820	1,133,500
Payroll Expenses	470,547	576,938	611,440
Operational Expenses	110,645	131,884	188,850
Office Expenses	122,202	124,974	131,961
Capital Expenditure	0	8,000	8,000
Total Office/Administrative	703,394	841,796	940,251
Total Revenues	1,789,527	1,918,362	2,081,980
Less Total Expenses	1,682,377	1,913,616	2,073,751
Net Income for year	107,150	4,746	8,229

j	DBDDA FY2025-26 ADOPTED BUDGET - SUM	MARY PAG	E A	
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	A Revenue & Expenses REVENUES	FYE 23_24 Final Financials	FY24-25 AMENDED BUDGET	FY2025/26 ADOPTED BUDGET
	AD VALOREM TAXES & INTR.			
1 2 3	Ad Valorem Taxes 1.0000 Millage Rate Interest earned AD VALOREM TAXES & INTR. SPONSORSHIP RAISED	1,723,874 2,673 1,726,547	1,835,662 1,700 1,837,362	2,037,980 0 2,037,980
4	Sponsorship Income - Marketing	30,498	50,000	24,000
5	Miscellaneous Income	23,483	16,000	10,000
6	Downtown Guide Book Income	9,000	15,000	10,000
7	Howard Alan Events	0	10,000	0
8	SPONSORSHIP RAISED	62,980	81,000	44,000
		,		
9	TOTAL REVENUES	1,789,527	1,918,362	2,081,980
EXPEND	DITURES:			
	DEVELOPMENT DDA DISTRICT ECONOMY MARKETING DDA DISTRICT			
10	Downtown Retail & Rest. Guide Book	17,309	12,000	10,000
11	Visitor Information Center (Moved item into MKT)	50,630	20,000	28,000
13	Website Design & Update	7,093	36,000	15,000
14	Public Relations & Communication	42,500	42,000	43,500
		000	0.000	40.000
15	Misc Advertising	800	6,000	10,000
16	DDA Program Marketing Totals	146,399	129,500	147,500
17	TOTAL MARKETING DDA DISTRICT	264,730	245,500	254,000
18	ECONOMIC VITALITY / DEVELOPMENT	277,166	252,000	262,500
19	PLACEMAKING/CLEAN AND SAFE	397,586	526,320	597,000
		1000	,	,
oss	Delray Beach Old School Square			
20 21 DDA	TOTAL DEVELOPMENT DDA DISTRICT ECONOMY TOTAL DDA DISTRICT GRANTS Downtown Camera Project	939,483 9,500 30,000	1,023,820 18,000 30,000	1,113,500 20,000 0

DBDDA FY2025-26 ADOPTED BUDGET - SUMMARY PAGE A

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	<u>A</u> Revenue & Expenses	FYE 23_24 Final Financials	FY24-25 AMENDED BUDGET	FY2025/26 ADOPTED BUDGET
22	TOTAL BUSINESS DEVELOPMENT Expenditures Office/Administrative	978,983	1,071,820	1,133,500
23	DDA Payroll	378,092	435,658	457,441
24	P/R Taxes,SUTA,FUTA	29,188	64,694	68,499
25	Health Insurance	38,993	43,835	48,000
26	Worker's Comp, Ins	2,034	2,140	2,500
27	Retirement	22,240	30,611	35,000
28	Payroll Expenses Total	470,547	576,938	611,440
29	Independent Contractor	0		5,000
30	External Audit Fees	19,693	21,000	23,000
31	Bookkeeping & Payroll Svcs	8,992	15,000	40,000
32	Dues, Subscriptions	10,673	11,500	14,000
33	Board Liability Ins + Office Contents	11,562	19,000	19,500
34	Property Appraiser Fee	8,871	10,384	12,350
35	Meetings, Conferences, Training	15,229	20,000	20,000
36	Legal Fees	35,625	35,000	55,000
37	Operational Expenses Total	110,645	131,884	188,850
38	Car allowance	3,000	3,000	3,000
39	Phones	7,054	6,700	7,000
40	Office Supplies & repairs etc	34,703	35,000	38,000
41	Postages & Printing	381	700	2,000
42	Office rental	77,065	79,574	81,961
43	Office Expenses Total	122,202	124,974	131,961
44	Capital Expenditure	0	8,000	8,000
45	Total Office/Administrative	703,394	841,796	940,251
46	Total Revenues	1,789,527	1,918,362	2,081,980
47	Less Total Expenses	1,682,377	1,913,616	2,073,751
48	Less Bad Debt	0		
49	OSS Net Loss for the Year Less Fraud Expenses	0		
51 52	Net Income for year In Kind Revenues	107,150	4,746	8,229
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DBDDA FISCAL YEAR 2025-2026 ADOPTED BUDGET - MARKETING PAGE B 8/8/2025 FYE 23 24 **Final** FY24-25 <u>B</u> MARKETING DDA DISTRICT TOTAL **Financials** FY2025/26 ADOPTED BUDGET **AMENDED CREATIVE DESIGN & PRINTING** 50,000 All Creative 48,455 50,000 1 Printing - Brochure 10,000 2 7,521 5,000 **TOTAL CREATIVE DESIGN & PRINTING** 60,000 55,976 55,000 3 4 **PRINT ADVERTISING** 10,000 Newspapers 2,750 6,000 5 **TOTAL LOCAL PRINT ADVERTISING** 10,000 2,750 6,000 6 **DIGITAL ADVERTISING** 7 52,000 Social Media & Online advertising 42,751 50,000 8 52,000 9 TOTAL DIGITALADVERTISING 42,751 50,000 **MEDIA ADVERTISING** 10 15,000 TV Commercial advertising 24,183 15,000 11 Video Production 5,000 5,000 6,354 12 **TOTAL MEDIA ADVERTISING** 20,000 20,000 30,537 13 **TOTAL MONTHLY CAMPAIGN** 142,000 132,014 131,000 14 LOCAL/REGIONAL/NTL PUBLICATIONS 15 2,500 Delray Beach Magazine 5,500 2,500 16 Boca Magazine 5,500 0 17 3,000 Other Publications 1,650 3,000 18 Visit Florida Annual Trav. Magazine/Coop 0 20 0 TOTAL LOCAL/REGIONAL/NTL PUBLICATIONS 5,500 12,650 5,500 21 23 Marketing Expense Miscellaneous 1,735 147,500 146,399 136,500 DDA PROGRAM MARKETING TOTALS 24 LESS EXPS - SPONSOR TO BE RAISED 0 (62,980)55,829 25 147,500 TOT MARKETING DDA DISTRICT EXPENSES BUDGET 83,418 80,671 26

DDA FY2025-26 ADOPTED ECONOMIC VITALITY BUDGET - PAGE C 8/8/2025 FYE 23_24 <u>C</u> FY24-25 **ECONOMIC VITALITY AND DOWNTOWN Final AMENDED** FY2025/26 ADOPTED **DEVELOPMENT Financials BUDGET** BUDGET **DETAIL ITEMS Annual Report** 2,621 3,500 3,500 1 Email Messaging (B2B) 2 5,940 4,500 4,000 25,000 3 **Business Developmant Materials** 3,934 8,000 20,000 4 **Database and Inventory Management** 19,000 18,000 500 8,000 15,000 5 Research and Development Plans DOWNTOWN PROGRAMS and EVENTS (Includes programs for Libby Wesley) 245,172 210,000 195,000 7 277,166 252,000 262,500 TOTAL ECONOMIC VITALITY

PLACEMAKING CLEAN AND SAFE - PAGE D FY 2025-2026 DRAFT BUDGET 8/8/2025 FYE 23_24 FY24-25 FY2025/26 ADOPTED Final **AMENDED** <u>D</u> PLACEMAKING FY25/26 ADOPTED BUDGET **BUDGET** BUDGET **Financials DETAIL ITEMS** 1 Street Pole Banner Management 20,722 40,000 45,000 2 **Decorative Lighting Annual program** 46,157 55,000 52,000 Holiday Lighting 24,340 28,320 40,000 3 330,000 340,000 Downtown Safety Ambassador Program 302,342 4 18,000 Downtown Parking 1,050 8,000 5 2,975 5,000 12,000 6 Signage and Kiosks Downtown Beautification - Clean/ Amenities/Public Art 0 40,000 65,000 7 Libby Wesley Plaza Activation 20,000 25,000 8 397,586 526,320 597,000 TOTAL PLACEMAKING